

**FUND
DEVELOPMENT
& MARKETING**

ALEX LEE

Kalamazoo Public Schools

GINA BOVEE

Grand Rapids Community Foundation

SALEEM GHUBRIL

The Pittsburgh Promise

NAME

CITY

ORGANIZATION

CAMPAIGN SIZE

RAISED ALREADY

CHALLENGES,
QUESTIONS, &
NUGGETS
THAT YOU HOPE
TO RECEIVE
FROM TODAY'S
SESSION

GOTTA HAVE

**Staff
Volunteers
Research technology
Donor database**

GOTTA DO

**Identification
Cultivation
Solicitation
Stewardship**

GOTTA SAY

**Please
Thank you
We accomplished
We learned**

**MANY
THANKS**